

YOUR CAREER PATH... THE SKY'S THE LIMIT

PERSONAL INSURANCE

Advance to other personal insurance products like high-value homes, boats, recreational equipment and more.

COMMERCIAL INSURANCE

Become a commercial insurance broker, and manage business, mercantile, farm and industrial accounts. With additional education and experience, manage brokerage branch operations.

OTHER INDUSTRY CAREERS

Gain experience in other parts of the industry as a:

- Risk manager
- Insurance company underwriter
- Claims adjuster or manager
- Actuary
- IT, system manager or data specialist
- Inspector or appraiser.

Learn more at:
BCBroker.ca/Careers

YOUR NEW CAREER
IS JUST AROUND
THE CORNER



CHOOSE your path as you continue to gain insurance education, training, mentoring and experience .

WORK in a brokerage office under full-time supervision while you become proficient in personal insurance (vehicles, homes) and continue your education.



START your licensing course and apply for entry-level positions.

Your Local BC Insurance Broker



BE A TRUSTED PROFESSIONAL

Everyone needs insurance. Society couldn't function without it. Most people want the guidance of a professional when they arrange for insurance, and our laws ensure that the highest level of consumer protection is available to them. Being one of the licensed professionals who help British Columbians stay protected and secure is more than a job for many – it's a calling.

BECOME AN INSURANCE BROKER

HELP PEOPLE ACHIEVE THEIR DREAMS

Nearly everything we do – from driving a car or owning a home to starting a business, travelling or even just going to a movie – is only possible because insurance is there to remove some of the risk. Simply put, insurance enables people and businesses to be compensated when unfortunate situations arise. Insurance protects people's assets against financial loss.

As an insurance broker, you'll be a valued advisor helping clients with their plans to build a house or start a business. You'll also help them recover after a loss.

LEARN AS YOU EARN

One of the most critical skills in today's (and tomorrow's) economy is problem-solving. Insurance is a legal contract with fascinating complexity, and every client's needs are unique. At every step along your career path as an insurance broker, you'll be learning from mentors and professional education, and as you learn, you'll be able to find solutions to more complex insurance challenges.

GO WHERE YOU WANT

Insurance is needed everywhere. Your experience and education as an insurance broker can easily be transferred to new locations – across the province, country or world. Whether you prefer small-town or big-city living, a full-time career or the opportunity to job-share or balance work and study, insurance provides that flexibility.

Follow your passions. Many brokers have become specialists in insurance coverage for activities of particular interest to them, such as sports and entertainment, or marine and aviation. You could find yourself working with people and pursuits you've always dreamed of – as an insurance broker.

GO AS FAR AS YOU WANT

Some professions have a high turnover, but many people entering the insurance industry soon recognize the potential for advancement and long-term prosperity available to them. New positions are constantly being posted on the IBABC Job Board, including many entry-level positions. Brokerages are especially seeking individuals with developed managerial, communications and customer-service skills. Individuals eager to progress into higher-level positions and willing to put in the required effort will find opportunities to advance.

As you gain technical knowledge and experience, you'll take on more challenges. Instead of insuring one car at a time, you might be handling corporate fleets or commercial haulers. From home insurance, you could in time provide course-of-construction coverage to builders and developers. If you choose the world of commercial insurance, you'll learn about a wide range of businesses so that you can provide solutions for their complex risks.

MAKE A DIFFERENCE IN YOUR COMMUNITY

Insurance brokers are among people's key financial advisors, along with their banker, lawyer and accountant. As a licensed insurance broker, you'll be recognized by friends, family and neighbours as a trusted advisor for the things that matter most to them.

Insurance is about caring for people. Brokers help their clients through some of the biggest joys and sorrows of their lives, like when they buy a new home or when they suffer a loss. Brokers are also frequently on the front lines, helping people in emergencies.

Insurance brokerages are a core service in communities, and most brokers are active in community events. They're well known and respected, and often influence decisions that go beyond insurance.



ACHIEVE YOUR DREAMS

LET'S GET STARTED

Are you looking for a career that provides opportunity to grow, both personally and professionally?

To meet people from all walks of life and to be an important part of your community? To use your own ideas and expertise to help people? To build a rewarding career with no limits in where it might take you? It's all here in the general insurance industry. And the industry is looking for people like you.

Your future starts at www.bcbroker.ca/careers, the official career site of the Insurance Brokers Association of British Columbia. You'll find links to current job postings, licensing course information, and the locations of insurance brokerages in your preferred locations.